



Xavier Institute of Management and Informatics

An MBA and MCA Division of St. Xavier's College, Jaipur

A Christian Minority Jesuit Institution run by Jaipur Xavier Educational Association

Affiliated to Rajasthan Technical University, Kota & Approved by AICTE, New Delhi

Nevta-Mahapura Road, Jaipur-302029, Rajasthan

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Ref No: XIMI/ACAD/2026/4063

Date: 19.09.2026

NOTICE

CAMPUS PLACEMENT DRIVE – COLLEGESATHI

This is to inform all MBA Students about a placement opportunity with Collegesathi for the position of Business Development Associate. Collegesathi is a fast-growing higher education platform that helps students explore colleges, courses, examinations, and admission opportunities across India

Employment Details:

Position: Business Development Associate

Employment Type: Full-Time

Work Days: 6 Days a Week – Monday to Saturday

Working Hours: 10:00 AM – 6:30 PM

Compensation: ₹6.36 LPA (Fixed: ₹3.36 LPA Variable: ₹3 LPA)

Eligibility & Skills

- **Master's degree in any discipline.**
- Strong communication skills in **English and Hindi.**
- Self-motivated with a results-oriented approach.
- Clear focus on achieving individual and team targets.
- Passion for **sales and building client relationships.**
- Freshers with enthusiasm for business development are encouraged to apply.

Key Responsibilities

- Engage with working professionals to understand their career goals and recommend suitable educational programmes.
- Conduct outbound calls to prospective candidates and communicate the value proposition of relevant programmes.
- Present and promote management courses based on the requirements of prospective learners.
- Maintain regular follow-ups through calls, emails and other communication channels to nurture leads.
- Meet daily deliverables and achieve weekly/monthly enrolment targets.

Why Join Collegesathi?

- Mentorship and professional growth opportunities.
- Dynamic and supportive work environment.
- Team outings and off-sites.

'To create men and women for and with others'

- Festival celebrations and employee engagement activities.
- Paid time off.
- Opportunity to work in the education sector and contribute to students' and professionals' career journeys.

Company: Collegesathi

Website: www.collegesathi.com

Interested and eligible students are encouraged to apply as per the instructions shared by the Training & Placement Cell.

Student Registration Link: - <https://forms.gle/zPpjcfSquWp3oMCx5>

Last Date to apply :- 22nd September 2026.

For further details contact:

Sonali Dubey placement@ximi.ac.in



Director

Ref: XIMI/ACAD/2026/4064-4066

Copy forwarded to the following for information and necessary action.

1. Director, Office XIMI, Jaipur
2. All Staff, XIMI, Jaipur
3. Website Coordinator, XIMI, Jaipur